

Newsletter

2016 Fall/Winter

INSIDE THIS ISSUE

Dates to Remember	2
2017 Angus Foundation Heifer Package	4
Lifetime Giving Donors	5
Cookin' Up Some Fun	6
2016 Fiscal Year Donors	8
Angus Foundation Lots Sell at National Western	12
President's Message	16

2017 ANGUS FOUNDATION BOARD OF DIRECTORS

Chairman, John Grimes Vice Chair, Allen Moczygemba President, Milford Jenkins Secretary, Richard Wilson

James Coffey, Richard Dyar, Chuck Grove, Alan Miller, Barry Pollard and Outside Representative Mark Duffell

Foundation for the Future is the semi-annual newsletter of the Angus Foundation, the 501(c)(3) nonprofit affiliate of the American Angus Association based in St. Joseph, Mo. The newsletter is published to inform Angus breeders, youth, allied industry interests and friends of the breed how Foundation funds are used and provide information about opportunities for charitable giving to further advance the Foundation's mission.

ANGUS FOUNDATION STAFF

Milford Jenkins, President Chris Stephens, Assistant Director of Development Kris Sticken, Administrative Assistant



More than 300 Angus Foundation supporters attend the annual supporter recognition event in conjunction with the Angus Convention, Nov. 4th, Indianapolis, Ind. Photo by Jena McRell

Angus Foundation: Champions for the Causes of Angus Youth, Education & Research

For more than 35 years, the Angus Foundation, the not-for-profit arm of the American Angus Association, has championed the causes of youth, education and research for the Angus breed and beef industry as a whole.

The Angus Foundation celebrated its many generous donors and accomplishments for 2016 at the annual Supporter Recognition Event, hosted Nov. 4 at the Marriott in Indianapolis, Ind., prior to the start of the 2016 National Angus Convention.

The evening event honored Angus Foundation supporters who have contributed \$250 or more during the past fiscal year (Oct. 1, 2015 – Sept. 30, 2016).

"We have made great strides in advancing the Angus breed thanks to those who have

served as champions for our organization," says Milford Jenkins, Angus Foundation president. "We're truly grateful for those champions' continued support over the past 36 years."

More than 300 attendees enjoyed a delicious meal featuring the Certified Angus Beef® (CAB®) brand, while the following emcees led the evening's festivities: National Junior Angus Board (NJAB) Chairman Macy Perry, Prather, Calif.; NJAB Foundation Director Braden Henricks, Anadarko, Okla.; and Angus Foundation Board Chairman Leo McDonnell, Jr., Columbus, Mont.

"Looking back at the numerous champions the Angus Foundation has involved since its inception is a testament to our members and their will to give back and ability to look to

2017 Dates to Remember

January 9

Application deadline— Young Cattlemen's Conference

January 11

Angus Foundation Heifer Package Sells at National Western Stock Show

March 1

Beef Leaders Institute

February 17-18

Cattlemen's Boot Camp, University of Kentucky, Lexington, KY

May 1

Angus Foundation Scholarships & Allied Angus Breeders Scholarships

June 19-23

Beef Leaders Institute

July 9-15

National Junior Angus Show, Des Moines, Iowa

Our Mission

To secure, manage and steward charitable gifts for the purpose of cultivating and fostering the advancement of education, youth and research activities. Continued from page 1

the future," McDonnell says. "The champions of the Angus Foundation are evident throughout our Angus membership: the junior who excels in scholastics, the breeder who benefits from our progressive research programs and the member who becomes more active by taking part in one of the Association's many educational programs."

During the event, tribute was given to the late David McMahon, one of the first champions of the Angus Foundation.

"David McMahon, Sr., was truly a champion of the Angus breed, the Angus Foundation and especially Angus youth—a cause that inspired him to give of his time, talents and treasure," says Jenkins. "It's impossible to measure the philanthropic impact McMahon has had on the Angus Foundation's progress over the years."

Honoring Champions of the Angus Breed

The Angus Foundation auctioned the original artwork, "Concerned Mothers" by nationally renowned Western artist Brian Asher, Snyder, Texas. The final bid of \$12,000 went to Whitestone Farm, Aldie, Va. The funds will benefit the Angus Foundation's education, youth and research initiatives.

The Angus Foundation was also proud to honor Lifetime Giving Supporters for their continued investment in the Angus breed. The individuals and families recognized have, over the lifetime of the Angus Foundation, contributed an accumulative \$25,000 or more.

One distinguished Angus breeder has



Anne Patton Schubert and Anne Lampe pose for a photo as they arrive for the Angus Foundation supporter recognition event.

Photo by Shauna Hermel

reached the level of Angus Visionary, having contributed an accumulative \$500,000-\$999,000: Charles W. and Judy Herbster, Herbster Angus Farms, Falls City, Neb.

Angus Builders, who contributed \$100,000 or more during the fiscal year, were: Lawson and Debbie Hembree, Sugar Hill Farms, Inc., Fort Smith, Ark.; and Kelly and Martie Jo Schaff, Schaff Angus Valley, St. Anthony, N.D.

Honored as Angus Patrons for donations more than \$50,000, were Howard and JoAnne Hillman, Sioux Falls, S.D., and Sysco Corporation, Houston, Texas.



Mark Duffell, Angus Foundation Board Outside Representative, is interviewed by Kristen Oaks White prior to the event. Photo by Jena McRell



"Championing a Cause" was the theme for the Angus Foundation event. Attendees enjoyed a beautiful evening to celebrate the continued success of the Angus Foundation. Photo by Jena McRell

Roy and Karen Jones, Jones & Gilliam Angus, L.P., Gainesville, Mo., were also recognized as Angus Patrons. In 2006, the Jones had anonymously donated \$50,000 to the Missouri Junior Angus Association Scholarship Endowment Fund contingent on the Missouri Angus Association raising \$50,000 by December 31, 2006—a goal that Missouri Angus breeders met. Today, this scholarship fund stands at more than \$225,000. Earlier this year, the Jones' decided to publicly endorse the Angus Foundation, looking to inspire other Angus breeders to give to the Angus Foundation.

The lifetime Angus Benefactors, reaching \$25,000, were: John Ames, Whispering Pines Cattle Co., LLC, Scottsdale, Ariz.; Terry Bailey and James Butler, High Roller Angus, Center, Texas; Ronald Hansen and Thomas Hansen, Oliver A. Hansen Family, Durant, Iowa; Milford and Peggy Jenkins, St. Joseph, Mo.; Dave and Phyllis Nichols, Nichols Farms, Ltd., Bridgewater, Iowa; Barry and Roxanne Pollard, Pollard Farms, LLC, Enid, Okla.; Allan and Cecelia Teixeira, John and Heather Teixeira, Teixeira Cattle Company, Pismo Beach, Calif.; Bob and Cathy Watkins, Beaver Ridge Farm, Middletown, Ind.; Dan and Staci Wilks and Farris and JoAnn Wilks, Wilks Ranch, Cisco, Texas; and Zoetis, Parsippany, N.J.

"We sincerely thank our generous supporters for being champions for the causes

of Angus youth, education and research," says Jenkins. "Because of these champions, the Angus Foundation can make a lasting positive impact on the Angus and beef industries."

Additional highlights from the evening included a special presentation to the

National Junior Angus Show (NJAS) Steer Carcass Contest winners and recognition of Chairman McDonnell for his service and leadership on the Angus Foundation Board of Directors.



Longtime Angus Foundation supporter George Lemm, owner, Whitestone Farm, purchased "Concerned Mothers" during the Angus Foundation Supporter Recognition Event. Thanking Mr. Lemm is Milford Jenkins, Angus Foundation, President. Photo by Sarah Hill

Angus Foundation Heifer Package



The Angus Foundation Heifer Package is one of the Angus Foundation's major annual fundraisers. Each year, prominent Angus breeders donate an elite heifer as part of the Angus Foundation Heifer Package.

The package includes other perks, including 30 days of free insurance from American Livestock Insurance Co., Geneva, Illinois; free transportation to the buyer's ranch provided by Lathrop Livestock Transportation, Dundee, Illinois; and an advanced reproductive technology package from Trans Ova Genetics and its cloning division, ViaGen, Sioux Center, Iowa. All in all, a highly valuable investment.

Giving Back to the Angus Foundation

Donating the female for the Angus Foundation Heifer Package is not new for Basin Angus Ranch. Doug Stevenson, Basin Angus Ranch owner, proudly states that the Stevenson family donated a heifer 20 years ago.

"We thought it was time to do it again," he says. "We think we have something that would be of excellent value."

"We are thrilled that Basin Angus Ranch, Joliet, Montana, is once again donating the female for the Angus Foundation Heifer Package," says Milford Jenkins, Angus Foundation President. "We are so grateful for the Stevenson family's continued support of the Angus Foundation. The female will be an outstanding addition to any Angus breeder's herd."

"The Angus Foundation is important to the long-term success of the breed and the American Angus Association," Doug says. "We want to do everything we can to support the Angus Foundation's mission. We have previously been fairly aggressive supporters of the Angus Foundation: we've donated pregnancies, bought packages in various auctions, made cash gifts and supported in many different ways."

"The Angus Foundation must continue to support important research and the development of new tools and educational programs for membership and leadership programs for juniors and young breeders," Doug says.

History of Basin Angus Ranch

Stevenson Angus Ranch had been around for many years prior to Doug's parents, Wayne and Marion, establishing Basin Angus Ranch in 1973. Doug and his siblings were all involved from the start.

"We started as a small, yet progressive operation," says Doug. "We only had a

The Angus Foundation Heifer Package sells Wednesday, January 11, 2017 at 5 p.m. Stadium Arena, National Western Stock Show, Denver, Colorado

couple hundred cows at that point. My parents were very lucky that a banker was willing to lend them money to get started."

The Stevenson family worked hard and the ranch grew. Doug took on management decisions while still in high school, including recordkeeping and breeding.

"In the spring of 1994, I took over fulltime management of the entire place," he says. By that time, Doug's brother was working on a separate operation, while his sister and brother-in-law continued working at Basin Angus Ranch. In 2010, Doug and Sharon became the sole owners of the ranch.

Doing Things a Bit Differently

"We have 800 purebred cows that are marketed in several ways," says Doug. Two hundred of those cows are kept as part of a herd in Paris, Missouri, and marketed by private treaty from there.

"We've had cows there for 15 years," says Doug.

Basin Angus Ranch hosts an annual bull sale in March and sells a lot of bulls by contract to several long-time, large, progressive, commercial customers.

"We custom develop bulls for those guys," Doug adds. "Some of them have bought bulls from us for 15 to 20 years, and some even longer than that. They've been very closely tied to our program, and we have a long-term plan for those customers. We decide several years in advance what sort of genetics they want next in their herds, and each year, we provide those herds with the bulls they need."

While contract sales might be considered novel in the Angus industry, Doug says the program works well for them.

"Initially with those customers, we tried to have a plan and then sold those bulls at auction," Doug says. "The customers were trying to buy the bulls they wanted the way they wanted and it never quite worked out. So we work closely with those commercial breeders to give them exactly what they need. It's a data-driven selection process, and we get really top-notch cattle by being on a planned system."

LIFETIME GIVING

Lifetime giving donors are the core of the Angus Foundation's support base. These donors are our strength and inspire us to reach even higher levels of giving. The list below recognizes those supporters who have, over the lifetime of the Angus Foundation, contributed \$25,000 or more. These contributions have enabled the Foundation — and its programs — to expand and provide even more support for the future. Their commitment to the Angus Foundation's mission over the years has made a difference in the lives of countless Angus breeders and youth. The Angus Foundation extends its sincere appreciation to the following:

George Grant Angus Founder

\$1,000,000 and above

The Talon Ranch, MT

Angus Visionary

\$500.000 - \$999.999

Chambers Angus, OR Herbster Angus Farms, NE

Angus Leader

\$250,000 - \$499,999

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BioZyme, Inc., MO
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44 Farms, TX American Angus Auxiliary Black Witch Farm, GA Camp Cooley Ranch, TX Certified Angus Beef Connealy Angus, NE Nettie Eitel Estate, MO Falcon Seaboard Ranches Inc., TX Greenacres, OH In a League of Our Own -2012 NJAS, KY, OH & TN KMK Acres, TN KiamichiLink Ranch LLC, OK Limestone LLC, OK Ohio Junior Angus Association Palmer Food Service/G&C Foods Riverbend Ranch, ID Schaff Angus Valley, ND Sitz Angus Ranch, MT Southern Cattle Company, FL Spruce Mountain Ranch LLC, CO

Sugar Hill Farms Inc., AR

Three Trees Ranch, GA

Sydenstricker Genetics, MO

Vintage Angus Ranch/Jim & Sue Coleman, CA

Angus Patron

\$50,000 - \$99,999

Anonymous Baldridge Brothers, NE Beartooth Angus Ranch, MT Beaver Dam Farm, VA George Becker, ND Buckhead Beef Company, GA Davis on the Highlands, KY Gardiner Angus Ranch, Inc., KS Howard and JoAnne Hillman, SD Indiana Junior Angus Association/ Indiana Angus Association Jones & Gilliam Angus L.P., MO Kahn Cattle Company, GA LaGrand Angus Ranch, SD Lemmon Cattle Enterprises, GA M J B Ranch, TX Missouri Junior Angus Association North Dakota Angus Association Oklahoma Junior Angus Association Richardson McClung Ranch, TX Sauk Valley Angus, IL Sinclair Cattle Co., Inc., MD Sugar Hill Farms Inc., AR Summitcrest Angus, OH Sysco Corporation, TX TC Ranch, NE Trans Ova Genetics, IA Werner Angus, IL Whitestone Farm, VA

Angus Platinum Benefactor

\$25,000 - \$49,999

6666 Ranch, TX
American Live Stock, IL
Arkansas Junior Angus Association
Basin Angus Ranch, MT
Beaver Ridge Farm, IN
Dick and Diane Beck, GA
Cargill Meat Solutions Corporation
Cherry Knoll Farm, PA
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Grand Bayou Farms, LA

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Cookin' Up Some Fun By Sarah Hill



Angus youth bring their extraordinary showmanship skills to life at the annual CAB Cook-Off, held each year in conjunction with the National Junior Angus Show.

The Certified Angus Beef® (CAB) cook-off, held annually at the National Junior Angus Show (NJAS), has become a prestigious, well-known event throughout the beef industry. It's come a long way since it started in 1983.

Anne Patton Schubert, one of the cookoff's founders, shares with the Angus Foundation about the history of this storied event, which will celebrate its 34th year at the 2017 NJAS. Each year, the CAB cook-off awards presented to contest winners at the NJAS are sponsored through the American Angus Auxiliary Educational Awards Endowment Fund established by the Angus Auxiliary in the Angus Foundation in 2008.

Beginnings in Beef Promotion

It all started with a group of Angus Auxiliary members looking to promote beef. Schubert was Angus Auxiliary president in 1983, and the Auxiliary was searching for a beef education project. A group of members decided to create the Great Ground Round Cook-off, which debuted at the NJAS in Des Moines, Iowa.

"Ardyce O'Neill from Iowa was education chairman," Schubert says. "She wasn't sure how it would work out, but it would give junior members the chance to enhance their beef education skills. Kids come from all over the country to these junior shows, but not all kids are able to bring their animals. This was one of the first non-show educational events."

As a product of the Angus junior program herself, Schubert is a big proponent of supporting youth educational programs.

"The CAB cook-off is a wonderful project," she says. "Our junior program is a basic necessity. Without conferences and activities, we wouldn't have such great youth experiences. Supporting them through the Angus Foundation is an easy choice."

That first cook-off featured 11 teams, with 9 junior teams and three adult teams, for a total of 34 participants.

"We've always had an adult division," Schubert added.

After a few years, participants were allowed to use whatever cut of beef they wished and the divisions were sorted by age, not by beef product. Through the decades, categories have included fresh meat, heat and serve, deli, steak, roast and others.

Certified Angus Beef began their partnership with the cook-off in 1988.

Valuable Lessons Gained

Over the years, the cook-off has changed, but the basic premise has not. Today's participants are asked to do a skit in addition to cooking, and awards are given for the best recipe and showmanship.

"We want to encourage youngsters to be good public speakers so they can talk to everyday consumers," Schubert states. "They need to be able to answer normal people's questions if they're walking down the street."

In 2010, a chef's challenge was added for teams of 1-2 junior members age 18-21 and one adult.

"Traditionally, the chef's challenge had teams of up to four members," says Schubert. "We increased that to six."

During the challenge, teams are given a list of ingredients 24 hours prior to the contest. Teams are tasked with coming up with a meal only using those ingredients, and no skit is involved. The teams have creative discussion with the judges and an hour to prepare the meal.

"It has a little different focus," says Schubert. "The teams need to be able to talk about their project."

Schubert says that one of her favorite parts is that participants learn how to marinate and the right length of time to cook their product.

"Flexibility and a sense of humor are great things that folks learn in the cook-off," she says. "If you cooked it too much or too long, you need to learn how to correct it. That's all part of it and part of life—how you adapt to what you don't have total control over."

She adds that creativity and being able to make it all work are also valuable lessons learned from the cook-off. Learning that grace under pressure doesn't scare many participants off—Schubert says that many teams come back year after year.

"The participants have been great about positive encouragement," Schubert says. "You seldom see cook-off participants leave in tears. We set the standards very high and expect the best from everyone."

A Proud Tradition

Schubert says she is thrilled with the cookoff's success.

"It's great fun," she says. "It's rewarding and challenging to keep up with it every year. I'm amazed at how the kids today have time to participate in everything they do. The credit goes to hundreds of parents and hours



The dedication and commitment by numerous volunteers is evident with the success of the Cook-Off. Anne Patton Schubert has been a steady leader who has given tirelessly to the Cook-Off each year.



The excitement and hard work that teams exhibit in their skit as well as preparation are most evident during the judging of the CAB Cook-Off each year!

of practicing at home."

Many cook-off participants have gone on to have an impact on the Angus industry, Schubert shares. Two of the participants from the first cook-off, Rick Blanchard of California and Sheryl Knop Leonard from Iowa, were two examples. Knop has been actively involved in the Angus Auxiliary. Melissa Pickerell Davis was a former participant and has served as a judge. Kara

Wilson Lee from Indiana is a former cookoff participant. Danielle Foster Matter, who today serves as a CAB spokesperson, is a former contestant.

The cook-off is also a family affair for some. Paul St. Blanc won the first cook-off's adult division. Today, his daughter, Anne Lampe, assists with the contest. Lampe's sons and now grandchildren have participated. Ardyce O'Neill, one of the

cook-off founders, has even cooked with her grandchildren as part of the event.

Schubert doesn't claim to have just one favorite recipe of all the ones she's seen made in the cook-off over the years.

"There was a beef tenderloin that was a favorite, and a chuck steak done on the grill from Illinois that was really fabulous," she says.

CAB® Holiday Brisket with Red Cabbage and Creamy Mustard Sauce

Ingredients:

2 tsp. olive oil

1 boneless CAB® brisket, flat cut, about 3 lb.

1/4 tsp. salt

1/4 tsp. pepper

4 cups ready-to-serve beef broth

2 Tbs. pickling spice

Creamy mustard sauce:

1 tsp. prepared horseradish

2 tsp. honey

1/4 cup Dijon-style mustard

1/2 cup low-fat dairy sour cream

1/2 tsp. water (if sauce is too thick)

Red cabbage:

2 tsp. pickling spice

2 cups slivered red onion

2 unpeeled Granny Smith apples, thinly sliced 6 cups thinly sliced, shredded red cabbage

3/4 cup ready-to-serve beef broth

1/4 cup cider vinegar

1/3 cup packed brown sugar

3/4 tsp. salt

1/2 tsp. pepper

cheesecloth

kitchen string

Directions:

- 1. Heat oven to 325° F. Heat oil in large nonstick skillet over medium heat until hot. Place brisket in skillet; brown evenly. Remove brisket from skillet and place in ovenproof stockpot or covered roaster. Season brisket with salt and pepper. Add pickling spice and broth. Cover tightly and bake 2½-3 hours or until brisket is fork tender.
- 2. While brisket cooks, prepare creamy mustard sauce by combining sauce ingredients in small bowl. Cover and refrigerate until ready to serve.
- 3. As brisket is cooking, prepare red cabbage.
 - Cut double thickness of cheesecloth into 5-inch square. (A paper coffee filter cut to similar size may be substituted for cheesecloth.) Place pickling spice in center of cheesecloth; gather edges and tie closed with string, forming small bag. Set aside.
 - In same skillet used to brown brisket (pour off drippings, if necessary), combine onion and apples. Cover and cook over medium heat 8-10 minutes or until onion is tender, stirring occasionally.
 - Add cabbage, broth, vinegar, brown sugar and pickling spice bag; stir to combine. Bring to a boil.
 - Reduce heat; cover and simmer 25-28 minutes, or until cabbage is tender and begins to caramelize, stirring occasionally. Remove spice bag. Season with salt and pepper; keep warm.
- 4. Remove brisket from pan; keep warm. Skim fat from cooking liquid; strain out and discard solids. Set aside cooking liquid.
- 5. Carve brisket diagonally across the grain into thin slices. Spoon some cooking liquid over brisket, if desired. Serve with cabbage mixture and sauce. Makes 6-8 servings.

This recipe was one of the recipes used during the 2009 CAB cook-off by a Kansas team in the 14-17 yr. old division. Team members were Jacinda Dickinson, Glasco; Mackenzie Flory, Baldwin City; Jennifer Hager, Hutchinson; Amanda Laas, Brookville; Peter Lundgren, Ottawa; and Tyler Ottensmeier, McLouth.

2016 FISCAL YEAR DONORS

This list recognizes supporters from October 1, 2015, through September 30, 2016. Their commitment to education, youth and research further strengthened the Angus Foundation's service to the Angus breed. The Angus Foundation extends its sincere appreciation to the following:

George Grant Angus Founder

\$1,000,000 and above

The Talon Ranch, MT

Angus Visionary

\$500,000 - \$999,999

None

Angus Leader

\$250,000 - \$499,999

None

Angus Builder

\$100.000 - \$249.999

Herbster Angus Farms, NE Schaff Angus Valley, ND

Angus Patron

\$50,000 - \$99,999

Certified Angus Beef LLC, OH

Angus Platinum Benefactor

\$25,000 - \$49,999

Belle Point Ranch, AR
Express Ranches, OK
High Roller Angus, TX
Nichols Farms Ltd., IA
Spruce Mountain Ranch LLC, CO
Sysco Corporation, TX
Whispering Pines Cattle Co. LLC, AZ

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\$10,000 - \$24,999

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Lathrop Livestock Transportation, IL
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Teixeira Cattle Company, CA
Whitestone Farm, VA
Wilks Ranch, TX

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American Angus Auxiliary American Live Stock, IL Cargill Meat Solutions Corporation, KS Connealy Angus, NE Del Monte Meat Company, CA Jenny Horton, AL Milford and Peggy Jenkins, MO The Seby B. Jones Family Foundation, Inc., NC **Kansas Angus Association** Legacy Livestock Imaging, KS Merck Animal Health, KS North Dakota Angus Association Pollard Farms, LLC, OK Sarofim Angus Cattle Co., TX Sugar Hill Farms Inc., AR Tbonz Restaurant Group, SC Trans Ova Genetics/ViaGen, IA

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KNS Inc. Animal Nutrition, KS
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Riverbend Ranch, ID
Sierra Meat & Seafood, NV
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\$1,000 - \$2,499

Alabama Angus Association American Angus Hall of Fame, MO Anonymous Baldridge Food Company/ Bob & Becky Tiedeman, NE Jim Bessler, IL Blake Callaway, GA Blenheim Springs Angus Farm, NY Bricton Farm, GA Colburn Cattle Company, CA C-Stock Farm, VA Dawn Acres, MD Mark Duffell, VA Endless Mountains Angus, PA Fair Oaks Farm, AR Mrs. James C. Garwood, VA Oliver A. Hansen Family, IA Howard and JoAnne Hillman, SD Jones & Gilliam Angus LP, MO Jones Farm, NC Montana Angus Association Select Sires, Inc., OH James Shaw, KY Spickler Ranch/Justin & Sara Spickler, ND Spickler Ranch/Nathan & Emily Spickler, ND Priscilla Swanson, IL Sydenstricker Genetics, MO Tanner Farms, LP, MS TC Ranch, NE **Texas Angus Auxiliary** Varilek Angus, SD Werner Angus, IL Western Robidoux, Inc., MO Wheat Swamp Angus, NC Woodlawn Farms, IL

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Allen and Venetta Moczygemba, MO

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Don Norton, KS

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Tenroc Ranch, TX

Tri-T Farms, CA

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S & B LLC, LA

Doug Satree Angus, TX

Jason and Sarah Schaffer, IN

Schiefelbein Angus Farm, MN

Gordon and Anne Patton Schubert, KY

Seldom Rest Farms, MI

Slate Group, TX

Lane Smith Farms, MS

Sonderup Angus, NE

Spade Land & Livestock, LLC, WV

Spur Ranch, LLC, OK

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Woodbury Farms, KS Yon Family Farms, SC

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Notes and Disclaimer: In addition to the donors listed, the American Angus Association® also supported the Foundation in the amount of \$337,500 to endow fundraising activities and support educational conferences and youth events.

Lifetime giving and fiscal year giving donor recognition levels include contributions from cash and gift-in-kind donations. Items donated and sold at auctions are included at the cash sales value for both the donor and the buyer. If an item is sold in conjunction with other in-kind donations, the gift value of an individual item is established at its estimated retail value.

Donor recognition is not a validation of amount claimed by donor for income tax charitable deduction purposes. Merchandise purchases are not recognized in the donor recognition program. Sponsorships are recognized at the marketed level.

We appreciate your generous support of the Angus Foundation, and we want to recognize you accordingly with 100% accuracy. If we have made an error, please contact the Angus Foundation at 816-383-5100.

Angus Foundation Lots Sell at National Western Stock Show

On January 11, 2017, at 5 PM, the Angus Foundation will be auctioning off its prestigious Heifer Package at the National Western Stock Show in Denver, Colo., in addition to several other outstanding items.

Here's a preview of the other items to be auctioned off in Denver. You won't want to miss them!



2017 ANGUS FOUNDATION GOLF TOURNAMENT EVENT SPONSORSHIP

The Angus Foundation's annual golf tournament is a major event presented concurrently with the National Junior Angus Show (NJAS). This great outing provides financial support to benefit the Angus breed and agricultural industry through youth, education and research. The Angus Foundation looks forward to hosting the 2017 tournament in Des Moines, Iowa.

As the event sponsor, advertising benefits afforded to you will be your farm/ranch/ corporate logo displayed on the banner at the event, the event marketing brochure, the

Angus Foundation's website and a complimentary full-page, 4-color advertisement in the NJAS event program.

In addition to these advertisements, you will receive publicity in stories and news releases distributed from the Angus Foundation featuring the 2017

Angus Foundation Golf Tournament. You will also have the opportunity to take part in the event through 4 complimentary rounds of golf!





CRUISE FOR TWO ON ROYAL CARIBBEAN CRUISE LINES

Want to get-away for some long overdue and much-needed "R & R"? Than this "Royal Crown Diamond" 6-8 day "Cruise for Two" on Royal Caribbean Cruise Lines is just the ticket for you!

You will stay in a luxurious balcony stateroom with an ocean view. Suit your fancy for sunny destinations by choosing from cruises to the Caribbean, Bermuda, Canada, Alaska, or Europe and is eligible for the Oasis Class ships. Certificates can be upgraded and applied to a more expensive longer sailing (e.g., Panama Canal) at the time of redemption by paying the difference between the Certificate fair-market-value and the actual cruise price for the upgraded destination. Only the certificate fair market value can be applied, since the Angus Foundation will retain 100% of your final bid paid at auction settlement. Either way, you will have a wonderful time while knowing you simultaneously supported the Angus Foundation through your purchase of this cruise package!

Your "Royal Crown Diamond" certificate



will be valid until January 2019. If redeemed after the Certificates validity date, the Certificate will only hold the face value to apply toward any cruise. This certificate covers cruise fare, taxes, port charges and RCCL standard recommended gratuities. All certificates exclude Quantum Class Ships. Blackout Dates of Christmas and New Year's Week apply to all Certificates. No money is refunded if a lower cost sailing is booked. Certificates are nonrefundable and not replaceable if lost, stolen or damaged. The two certificates issued per purchase must be

submitted together at the time of redemption, and at least seven (7) business days prior to the sail date. Certificates can only be redeemed by calling the Royal Incentive Rewards Sales Desk at 888-305-4549.

(Note: Travel to and from the cruises' port of departure will be the responsibility of the buyer.)

Cruise package is donated by Angus Foundation of St. Joseph, MO.

CONFIRMED HEIFER PREGNANCIES:

44 Farms, Cameron, Texas | Dameron Angus, Lexington, III. | Express Ranches, Yukon, Okla. Pollard Farms, Enid, Okla. | Vintage Angus Ranch, Modesto, Calif.

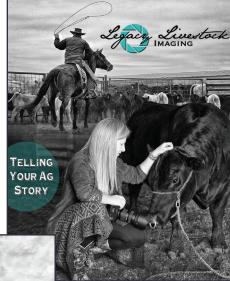


Nobody captures the essence of the cattle industry like Heidi Anderson of Legacy Livestock Imaging. Heidi's work has been featured from coast to coast including the Smithsonian. She's a perennial Top 5 photographer in Kansas and winner of the "Best on Farm Photographer" in the Best of the Barns competition. Here is your opportunity to secure the nationally acclaimed livestock photographer for a full day shoot at your ranch. Included in the package is a file of fully edited images, along with a display ready 20" X 30" fine art print of your favorite image to commemorate the day.

Note: Dependent on the location of the buyer's ranch, the buyer may be responsible for the travel expense to and from their ranch as mutually agreed upon by Legacy Livestock Imaging and buyer.









Experience the gracious hospitality of America's largest home® with a luxurious four-star stay at The Inn on Biltmore Estate®, a favorite on Condé Nast Traveler's Gold List. Relax in elegant surroundings while enjoying superlative service inspired by Biltmore's founders, George and Edith Vanderbilt. Savor exquisite dining focused on the season's local harvest. Pamper yourself with rejuvenating spa treatments and savor favorite vintages and new releases at our award-winning Winery. Our concierge can curate personalized activities exploring George Vanderbilt's home and 8,000 acres of Blue Ridge Mountain beauty—including the Land Rover Experience Driving School and Orvis Fly-Fishing School—for the ultimate getaway.

This package is valid for use during June, July, August, or September 2017. Advance



reservations are required. Package includes:

Two-night stay at the Inn—weekday or weekends

Chef's breakfast buffet daily in The Dining Room

Welcome basket of Biltmore wine, fruit, and cheese in your room upon arrival

Estate daytime admission good for the length of your stay



PACKAGE VACATION EXPERIENCE IN **JACKSON HOLE, WYOMING**

Enjoy a week-long stay either during the summer or winter season of Jackson Hole, Wyoming. This beautiful 5-bedroom home is just a few short miles outside of Jackson Hole. This home is the perfect getaway for large groups or small. This home offers Privacy and outstanding views of the Wyoming Mountains. Walking access to fishing and hiking. Ride your ATV or snowmobile from this home to hundreds of miles of wilderness trails. Views of Lake Palisades can be seen from the upper deck when you are having a large BBQ for friends and family. Comfortable furnishings, two fireplaces, large big screen TV and media center for watching movies or sports with your friends. Home sleeps 12 with ease and can pack a few more in when needed. Wonderful gourmet kitchen will be a joy to use to cook your meals with a professional

gas cooktop and oven. Three full bathrooms make it easy to accommodate large groups. A pool table is provided for evening relaxation, the sunsets from this home are amazing! 2 car garage, large

decks on two levels, a nice grass yard and paved driveway make enjoying the outside of this home as easy to do as the inside.

Buyer has the option of choosing a 1 week stay during the winter season or a 1 week stay during the summer season. Dates must be mutually agreed upon. Donated by the Schnoor Sisters, Chowchilla, California.





2017 NATIONAL JUNIOR ANGUS SHOW — THE FAMOUS AMANA LILY CLOCK

The famous Amana Lily Lake -- Lotus Clock. This clock is an original Amana design with hand-carved lotus lilies in the lower corners and cattails in the upper corners. The Lily Lake is covered with lotus lily blooms from late July throughout August. As for info about the Furniture Shop, we have been building furniture since 1855. During the earliest years, when Amana was still a communal society, the craftsmen built furniture exclusively for the members of the community. After Amana underwent what is known as "The Great Change" in 1932, Amana ended the communal way of life, split church and business affairs and

furniture, woolens and other goods produced in the colonies became widely available for purchase by anyone. While the people living in Amana were always considered progressive and fairly quick to embrace new technologies, we continue to handcraft furniture here in Amana, on workbenches that are more than 160 years old. We do use modern tools and machinery; however, we do not have any assembly lines. Each piece is handcrafted by one craftsman who then signs each piece upon completion. As for the clocks, we import our mechanical movements from Germany and create the clock cabinets in our shop.

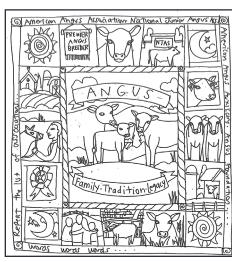


2017 NATIONAL JUNIOR ANGUS SHOW ORIGINAL ARTWORK

Original piece or artwork by Sticks Gallery. Sticks has received national acclaim for their distinctive line of furniture, accessories and object art. Each piece is handcrafted within Sticks' award winning studio in Des Moines, Iowa. All pieces are finely crafted from birch, poplar and

driftwood. The pieces are further designed with hand drawn imagery, etched contouring and vibrantly blended paint. Artist Molly Bannon is creating an Original Angus piece especially for the 2017 National Junior Angus Show.





Building an Angus Legacy



Be a part of the newly completed walkway at the American Angus Association® headquarters in Saint Joseph, MO. Angus Association members and supporters are welcome to make an unrestricted tax-deductible donation to the Angus Foundation to be recognized on a granite paver, which come in various sizes and dollar amounts. Ground pavers come in 6" x 12" at \$300 each and 12" x 12" at \$600 each. A limited number of each size are still available and will be granted on first-come, first-served basis. The pavers will be engraved randomly into the ground, so you will not be allowed to choose a particular location for your paver. You can list names, farm/ranch names, dates, inmemory, etc., text that fits within the line and character limits for each sized granite paver. No brands or logos will be allowed on the pavers.



Call 816-383-5100 with any questions you might have. This opportunity ends once all of the pavers are sold. Orders must be accompanied by payment to be reserved. The Angus Foundation reserves the right to determine the appropriateness of all brick engraving orders.

Order by mail or go online to order at www.angusfoundation.org.

For more information about the Angus Legacy Paver Project please contact Milford Jenkins at 816-383-5163, or Chris Stephens at 816-383-5175

Paver Order Form

6"x12" - \$300 ea.

- 2 lines
- 14 characters per line, including spaces and punctuation

Ground Pavers: Unpolished black granite (dove gray in color) with black lettering, two size options available

12" x 12" - \$600 ea.

- 4 lines
- •14 characters per line, including spaces and punctuation

Payment Information

First Name Last Name Ranch Name City State ZIP Phone email Credit Card Account Information Visa® MasterCard® Discover® Card Number Expiration Date

President's Message Milford H. Jenkins



Holiday greetings from your friends at the Angus Foundation!

In this season of joyful thanksgiving for the blessings in our lives, it's only appropriate to start this column by saying thank you. Progress realized by your Angus Foundation in 2016 originated with you, our generous charitable supporters. Angus breeders are compassionate, giving and supportive of those causes dear to their hearts, as well as their livelihoods. The Angus Foundation is blessed to be the beneficiary of our members' philanthropic support and that of our allied industry partners.

The blessing of family: priceless. A point driven home for me personally once again as just this morning, I learned of the passing of my 103-year-old Grandmother Laverta. Yes, our family knew her time to eternally be with our Lord was drawing near, simply from her increasing frailness physically from living such a long life. My, was she a blessing to our family and we will always treasure the memories of fun times, laughter and joy of Christmases past with her.

Our country: the United States of America, home of the free and land of the brave. We are truly blessed to live in a nation with the freedoms that we enjoy as citizens. These liberties haven't come without a cost, as thousands of servicemen and women paid

the ultimate price of giving their lives. With immeasurable humbleness and gratitude, I say thank you to them, and to our military personnel today putting their lives in peril's way for our nation.

Because of their service, we can freely worship the God of our choice, vote for the political candidate of our choice, pursue our individual dreams and interests such as farming, ranching and raising Angus cattle. And yes, the freedom to freely support those charitable causes most meaningful to us. I hope you'll join me in exercising that right.

Indeed, we're blessed beyond measure.

From my family to yours, warmest wishes for a safe and enjoyable holiday season, and may God bless you and your Angus herd continued success and prosperity in 2017!

Milpal Jaki